

**Attachment V: A Comparison Of The Evaluation Criteria Listed In Section 1.7 Of The Converged Network For The New Civic Center Request For Proposal
To The Evaluation Team's Specific Evaluation Criteria Actually Used To Score The Vendors**

| | The Evaluation Criteria Listed in the Request for Proposal Section 1.7: An "X" indicates under which RFP Evaluation Criteria the Evaluation Team Scored the Vendors | | | | | | Vendors' Weighted Scores | | | | | |
|--|---|--------|--|--|------------|---|--------------------------|--------|---------|--------------------------|-------------|----------|
| | Capability and expertise of the contractor including quality of personnel and financial stability | Price* | Quality and content of the proposal, including meeting RFP criteria and overall responsiveness | Adherence to applicable Council policies as specified in this document | References | Past service and performance record of the incumbent supplier | SBC | Unisys | Norstan | Avnet | Nextira One | Nexus IS |
| Evaluation Team's Specific Evaluation Criteria Actually Used to Score Vendors | | | | | | | | | | | | |
| Phase 1 - Document Review | | | | | | | | | | | | |
| <i>Minimum Qualifications:</i> | | | x | | | | | | | | | |
| Dedicated project manager identified | | | x | | | | Y | Y | Y | Y | Y | Y |
| Two references | | | x | | | | Y | Y | Y | Y | Y | Y |
| Authorized Silver/Gold partner | | | x | | | | Y | Y | Y | Y | Y | Y |
| <i>Forms:</i> | | | | | | | | | | | | |
| Attachment A - Proposal Form | | | x | | | | Y | Y | Y | Y | Y | Y |
| Attachment B - Proposers Questionnaire | | | x | | | | Y | Y | Y | Y | Y | Y |
| Attachment C - Reference Form | | | x | | | | Y | Y | Y | Y | Y | Y |
| Attachment H - Work Environment Questionnaire | | | x | | | | Y | Y | Y | Y | Y | Y |
| Management Plan | | | x | | | | Y | Y | Y | Y | Y | Y |
| <i>Addenda (signed and dated):</i> | | | | | | | | | | | | |
| Addendum 1 | | | x | | | | Y | Y | Y | Y | Y | Y |
| Addendum 2 | | | x | | | | Y | Y | Y | Y | Y | Y |
| Addendum 3 | | | x | | | | Y | Y | Y | Y | Y | Y |
| Phase 2 - Qualifications & Technical Approach | | | | | | | | | | | | |
| Minimum Requirements | x | | | | | | Y | Y | Y | Y | Y | Y |
| References (15 Possible Points) | x | | | | x | x | 9.6 | 9.8 | 8.4 | 5.9 | 4.8 | 5.7 |
| Domain Experience (40 Possible Points) | x | | | | | x | 26.78 | 26.56 | 23.33 | 18.56 | 18 | 17.56 |
| Certification Requirements (15 Possible Points) | x | | x | | | | 10 | 10.1 | 9.6 | 9.1 | 8.9 | 8.8 |
| Integration (10 Possible Points) | x | | x | x | | | 7.33 | 6.67 | 7 | 7 | 7 | 5.67 |
| Project Management (20 Possible Points) | | | x | | | | 12.91 | 12.97 | 11.88 | 12.06 | 11.52 | 11.03 |
| 100 Possible Points | | | | | | | 66.62 | 66.1 | 60.21 | 52.62 | 50.22 | 48.76 |
| Phase 3 - Final Technical Evaluation | | | | | | | | | | Not Evaluated in Phase 3 | | |
| Scoring - Round 1 (40% of Final) | | | | | | | | | | | | |
| <i>Features & Functionality:</i> | | | | | | | | | | | | |
| Section | | | x | | | | 3 | 2.33 | 3.5 | | | |

* As noted in the report, staff considered price after Phase 4.

**Attachment V: A Comparison Of The Evaluation Criteria Listed In Section 1.7 Of The Converged Network For The New Civic Center Request For Proposal
To The Evaluation Team's Specific Evaluation Criteria Actually Used To Score The Vendors**

| | The Evaluation Criteria Listed in the Request for Proposal Section 1.7: An "X" indicates under which RFP Evaluation Criteria the Evaluation Team Scored the Vendors | | | | | | Vendors' Weighted Scores | | | | | |
|--|---|--------|--|--|------------|---|--------------------------|--------|----------------|-------|-------------|----------|
| | Capability and expertise of the contractor including quality of personnel and financial stability | Price* | Quality and content of the proposal, including meeting RFP criteria and overall responsiveness | Adherence to applicable Council policies as specified in this document | References | Past service and performance record of the incumbent supplier | SBC | Unisys | Norstan | Avnet | Nextira One | Nexus IS |
| Evaluation Team's Specific Evaluation Criteria Actually Used to Score Vendors | | | | | | | | | | | | |
| Detail | | | x | | | | 2.99 | 2.55 | 3.35 | | | |
| <i>Project Management:</i> | | | | | | | | | | | | |
| Section | x | | x | | | | 2.17 | 3.33 | 3 | | | |
| Detail | x | | x | | | | 2.43 | 3.2 | 3.15 | | | |
| <i>Technology:</i> | | | | | | | | | | | | |
| Section | | | x | | | | 2.83 | 3.17 | 2.67 | | | |
| Detail | | | x | | | | 2.9 | 3.08 | 2.74 | | | |
| <i>Final Questions:</i> | | | | | | x | | | | | | |
| Detail | x | | | | | | 2.38 | 2.46 | 2.3 | | | |
| <i>Optional Features</i> | | | x | | | | NOT CONSIDERED | | | | | |
| | | | | | | | | | | | | |
| Vendors' Overall Score | | | | | | | 2.5 | 3.17 | 2.83 | | | |
| | | | | | | | | | | | | |
| Scoring - Round 2 (60% of Final) | | | | | | | | | | | | |
| Resource Loading | x | | x | | | | 1.67 | 2.5 | 1.33 | | | |
| Project Timelines | x | | | | | x | 1.17 | 2.33 | 0.94 | | | |
| Statement of Work | x | | x | | | | 1.94 | 1.8 | 1.58 | | | |
| Reference Check | x | | | | x | x | 2.48 | 2.18 | 2.39 | | | |
| Certification Requirements | x | | x | | | | 6 Pass | 6 Pass | 4 Fail, 2 Pass | | | |
| BOM Certification | x | | x | | | | Pass | Pass | Pass | | | |
| Project Assumptions | x | | x | | | | 4 Pass, 2 Fail | Pass | Pass | | | |
| Organization** | x | | | | | | Good | Good | Fair | | | |
| | | | | | | | | | | | | |
| Vendors' Overall Score | | | | | | | 1.95 | 2.11 | 1.71 | | | |
| | | | | | | | | | | | | |
| Vendors' Final Scores | | | | | | | 2.208 | 2.479 | 2.189 | | | |
| | | | | | | | | | | | | |
| Vendors' Final Scores Multiplied by 100 | | | | | | | 220.8 | 247.9 | 218.9 | | | |

**Organization: The IT Administrative Officer and a Finance Department Financial Analyst performed the vendors' financial viability analyses.